



# **ANNUAL REPORT**

of the

**County of Chenango Industrial Development Agency  
(CCIDA)**

Presented at the

**ANNUAL MEETING**

March 25, 2021

## **Benchmarking Performance Against Performance Goals:**

The following goals benchmarking the CCIDA's performance were reconfirmed by the Board of Directors during 2020.

1. Provide assistance to companies expanding in Chenango County
2. Provide assistance to companies locating in Chenango County
3. Provide assistance to companies to retain jobs in Chenango County
4. Support projects that will increase available employment opportunities in Chenango County
5. Facilitate an increase in the availability of a well-trained and skilled workforce in Chenango County
6. Support efforts to attain necessary infrastructure to sustain business activity throughout Chenango County

## **Performance Measures aligned with Performance Goals**

### **Payment-in-Lieu-of-Tax (PILOTs)**

*Goals: 1-4; 6*

During the 2020 fiscal year, the County of Chenango Industrial Development Agency approved 2 Solar projects to be implemented throughout Chenango County. Assistance in the form of Payment-In-Lieu-of-Taxes was approved for the Puckett Solar project located in Greene, NY and the Tiffany Solar project located in Norwich, NY.

The IDA continued to offer assistance through previously approved PILOTs including;

- Agro-Farma (Chobani) projects, approved in 2010 and 2011;
- New York Susquehanna & Western Railroad project; approved in 2013
- L.A. Najarian project, approved in 2016
- Norwich Pharmaceuticals, Inc. (Alvogen), approved in 2017;
- Cascun Farm, approved in 2017; and
- Norwich-Chenango Solar, approved in 2018

The PILOT projects have created a total of 645 non-construction jobs in Chenango County.

### **Manufacturing Day**

*Goals: 4,5*

In October 2020, the CCIDA participated in Manufacturing Day, a national day to help show the reality of modern manufacturing careers. Due to the COVID-19 pandemic the traditional calendar of events, which includes classroom visits to

manufacturers located in the county, was replaced with virtual events. The finalists for “Manufacturer of the Year” (Heartwood Forest Products, Sherburne, NY; Chobani, Norwich, NY; Golden Artists, Norwich, NY) were highlighted on social media, and the winner (Golden Artists) was announced with a special video. Additionally, the IDA hosted a manufacturing themed coloring contest through the Penny Saver, and an article about manufacturing in Chenango County was published in The Evening Sun.

### **New York Susquehanna & Western Railroad FEMA Application**

*Goals: 2,4,6*

The CCIDA staff continued to work with FEMA and the staff of NYS&W Railroad to receive funding to repair damages incurred during the October 31, 2019 storm. The storm that damaged sections of the 42 miles of track located in Chenango County was declared a natural disaster in early 2020 and staff for both agencies have been working to complete the funding requirements.

### **Corporation Financial Information**

The assets, liabilities, expenses and disbursements for all general, restricted and unrestricted financial activity for the CCIDA’s fiscal year January 1, 2020 through December 31, 2020 can be found in the attached Financial Statements.

### **Personnel**

Kerri Green serves as the Executive Director. Joanna Cacciola supports economic development as the Economic Development Coordinator.

IDA is also supported by:

Audrey Robinson, Director of Communications & Tourism

Mary Miner, Director of Membership & Programs

Megan Brennan, Administrative Support

A copy of this Annual Report has been filed with the records of the Corporation and shall be entered in the minutes of the proceedings of the Annual Meeting.