



# **ANNUAL REPORT**

of the

**County of Chenango Industrial Development Agency  
(CCIDA)**

Presented at the

**ANNUAL MEETING**

March 24, 2022

## **Benchmarking Performance Against Performance Goals:**

The following goals benchmarking the CCIDA's performance were reconfirmed by the Board of Directors during 2020.

1. Provide assistance to companies expanding in Chenango County
2. Provide assistance to companies locating in Chenango County
3. Provide assistance to companies to retain jobs in Chenango County
4. Support projects that will increase available employment opportunities in Chenango County
5. Facilitate an increase in the availability of a well-trained and skilled workforce in Chenango County
6. Support efforts to attain necessary infrastructure to sustain business activity throughout Chenango County

## **Performance Measures aligned with Performance Goals**

### **Payment-in-Lieu-of-Tax (PILOTs)**

*Goals: 1-4; 6*

During the 2021 fiscal year, the County of Chenango Industrial Development Agency approved one solar project and one wind project to be implemented throughout Chenango County. Assistance in the form of Payment-In-Lieu-of-Taxes was approved for the Norbut Solar project located in Coventry, NY and the High Bridge Wind project located in Guilford, NY.

The IDA continued to offer assistance through previously approved PILOTs including;

- Agro-Farma (Chobani) projects, approved in 2010 and 2011;
- New York Susquehanna & Western Railroad project; approved in 2013
- L.A. Najarian project, approved in 2016
- Norwich Pharmaceuticals, Inc. (Alvogen), approved in 2017;
- Cascun Farm, approved in 2017; and
- Norwich-Chenango Solar, approved in 2018
- Tiffany Solar, approved in 2020
- Puckett Solar, approved in 2020

The PILOT projects have created a total of 645 non-construction jobs in Chenango County.

### **Manufacturing Day**

*Goals: 4,5*

In October 2021, the CCIDA participated in Manufacturing Day, a national day to help show the reality of modern manufacturing careers. Due to the COVID-19

pandemic the traditional calendar of events, which includes classroom visits to manufacturers located in the county, was replaced with a variety of virtual events. The winner of the “Manufacturer of the Year” award, Chenango Valley Technologies, was celebrated at the Commerce Chenango Annual Membership Luncheon. During Manufacturing week, a tour was held for local officials, with COVID protocols in place.

Additionally, the IDA hosted a manufacturing themed contest through the PennySaver for area children.

A total of five articles were written by staff and published in The Evening Sun during Manufacturing Week. Businesses highlighted included: Chenango Valley Technologies, CZ-USA, Page Seed Company and Sunrise Family Farms as well as a general article about the history of Manufacturing Week and statistics about Chenango County.

### **New York Susquehanna & Western Railroad FEMA Application**

*Goals: 2,4,6*

The CCIDA staff continued to work with FEMA and the staff of NYS&W Railroad to receive funding to repair damages incurred during the October 31, 2019 storm. The storm that damaged sections of the 42 miles of track located in Chenango County was declared a natural disaster in early 2020 and staff for both agencies have been working to complete the funding requirements.

### **Corporation Financial Information**

The assets, liabilities, expenses and disbursements for all general, restricted and unrestricted financial activity for the CCIDA’s fiscal year January 1, 2021 through December 31, 2021 can be found in the attached Financial Statements.

### **Personnel**

Kerri Green serves as the Executive Director. KarriAnn O’Connor supports economic development as the Economic Development Assistant.

IDA is also supported by:

Audrey Robinson, Director of Communications & Tourism  
Jamie Hagenbuch, Director of Membership & Programs  
Brianna Miner, Administrative Support

A copy of this Annual Report has been filed with the records of the Corporation and shall be entered in the minutes of the proceedings of the Annual Meeting.