

#### **Development Chenango Corporation**

Quarterly Board Meeting September 27th, 2023 | 9:00 a.m.

- 1. Call the meeting to order
- 2. Board Member
  - a. Cynthia DuVall Resignation
  - b. Board Nominations
- 3. Approval of Meeting Minutes (attached)
  - a. Resolved to approve the following meeting minutes:

    - i. June 28<sup>th</sup> 2023 Quarterly Board Meeting Minutes
       j. September 15<sup>th</sup> 2023 Special Full Board Meeting Minutes
- 4. Internal Review of the Loan Program- Update
- 5. Finance Committee: Reviewed by K. Edwards
  - a. Resolved to approve the following meeting Minutes.
    - i. June 28th, 2023, Finance Committee Meeting Minutes
    - ii. September 1st Special Finance Committee Meeting Minutes
    - iii. August 31th, 2023, Financial Summary, and Investment Report
  - b. Resolved to approve the following Financials.
    - i. Financial Report & Investment Reports
      - 1. August 31, 2023, Financial Summary, and Investment.
- 6. DRI Update
  - a. Small Project / Art Fund
  - b. Hotel Update
  - c. Downtown revitalization meetings
- 7. New Business
- 8. Adjournment

#### **Next Meeting:**

Quarterly Meeting: December 18, 2023 (DCC Finance Committee meets at 8:30 Full Board is right after.)



# Development Chenango Corporation Full Board Meeting Minutes June 28, 2023 9:00 a.m.

Present: K. Edwards; L. Halberg; S. Ryan; T. Oliver; G. Seneck; B. Burton; M. Stagnaro; J. Telesky; P.

Wade; M. Riddell; S. Butler; M. Flanagan; J. Miller

Absent: S. Marshman; L. Murphy; P. Komendarek; P. Lennon; E. Scrivener

Contract Staff: J. Ostrander; KJ. Graves; S. Testani

Guest: None

1. M. Flanagan called the meeting to order at 9:04 a.m.

- 2. Motion to accept P. Lennon's resignation made by P. Wade Seconded by K. Edwards. Ayes all. Approved.
- 3. Motion to accept C. DuVall's nomination to the full DCC board made by K. Edwards seconded by B. Burton. Ayes all. Approved
- 4. Motion to nominate E. Scrivener to DCC's Finance Committee made by S. Butler seconded by G. Seneck. Ayes all. Approved
- 5. Motion to approve March 31<sup>st</sup>, 2023 Annual & Quarterly board meeting minutes made by K. Edwards Seconded by S. Ryan. Ayes all. Approved
- 6. K. Edwards reviewed the findings & next steps from the internal audit staff performed.
  - a. Reviewed the status of the Proskine Loan (on track)
  - b. Suggested a budget for the year & loans.
- 7. Motion to approve May 25, 2023 special board meeting minutes made by K. Edwards Seconded by S. Butler. Ayes all. Approved
- 8. K. Edwards reviewed the May 31, 2023 Financial summary report:
  - a. Motion to approve the May 31, 2023 Financial & Investment report made by M. Stagnaro Seconded by J. Telesky Ayes all. Approved.
- 9. K. Edwards provided a review of the investment summary presentation.
  - a. Provided an overview of the Investment Management Policy
- 10. S. Testani provided an update on the Small Grant Fund
  - a. RFO for consultant
  - b. The committee's
  - c. Consultant
- 11. S. Testani provided an overall DRI update.
- 12. S. Testani provided an update on the Downtown Revitalization meetings with business owners.
- 13. K. Edwards reviewed the Real Property Disposition Policy in relation to properties owned by DCC.
  - a. Motion to delegate the Bid process for 14-16 S Broad St to the Finance committee with review/support from the full board made by J. Telesky Seconded by M. Stagnaro. Ayes all. Approved.
  - b. Motion to delegate the Bid process for 17-19 S Broad St to the Finance committee with review/support from the full board made by J. Telesky Seconded by M. Stagnaro. Ayes all. Approved.
- 14. S. Testani provided new board members with our updated board orientation packet.
  - a. Published on our website as well.
- 15. S. Testani provided a staffing update.
  - a. Hired a Marketing Intern-Sophia Root.
- 16. Motion to adjourn made by P. Wade Seconded by B. Burton. Ayes all. Approved
- 17. Meeting Adjourned at 10:04 am.



# Development Chenango Corporation Special Board Meeting Minutes September 15th, 2023 1:00 a.m.

Present: K. Edwards; E. Scrivener; M. Flanagan; P. Komendarek; T. Oliver; L. Halberg; B. Burton; G

Seneck; S. Butler; M. Branham; J. Telesky; M. Stagnaro; M. Riddell **Absent:** L. Murphy; P. Wade; C. Duvall; S. Marshman; S. Ryan

Contract Staff: J. Ostrander; S. Testani

- 1. M. Flanagan called the meeting to order at 1:00 a.m.
- 2. M. Flanagan Reviewed the reason behind the meeting, this meeting was scheduled to review the RFP response for 14-16 South Broad Street.
- 3. The response received was from Principle Holding Group LLC.
- 4. K. Edwards reviewed the significant difference between BPO & formal appraisal for 14-16 South Broad Street.
- 5. A motion was made to accept Principle Holding Group LLC's response to the RFP by K. Ewards Seconded by M. Branham Ayes all. Approved.
- 6. A motion was made to begin the work with legal counsel to complete the sale of 14-16 South Broad Street.
- 7. S. Testani reviewed the possible next steps for 17-19 South Broad Street, per the Development Chenango Corp disposition policy we may begin the next steps to dispose of that building.
- 8. S. Testani also reviewed the outcome of his conversation with our legal consultant.
- 9. Motion to adjourn was made by M. Branham Seconded by S. Butler
- 10. Meeting adjourned at 1:36 PM

Respectfully Submitted,

Jenna Ostrander

Jenna Ostrander

Board Recorder

### **Development Chenango Corporation**

Special Finance Committee Meeting June 28th, 2023 8:30 a.m.



Present: S. Butler; M. Flanagan; K. Edwards; L. Halberg; M. Riddell

Absent: E. Scrivener

Contract Staff: S. Testani; J. Ostrander; KJ. Graves

**Guests:** 

- 1. K. Edwards called the meeting to order at 8:30 a.m.
- 2. Motion to approve Minutes from May 25<sup>th</sup>, 2023 meeting made by S. Butler Seconded by M. Flanagan. Ayes all. Approved.
- 3. K. Edwards reviewed Financial Report and Investment Summary ending May 31, 2023
  - a. KathyJo has created an abbreviated version for the full board.
  - b. Motion to approve the Financial Report and Investment Summary ending May 31, 2023, made by M. Flanagan; Seconded by M. Riddell. Ayes all. Approved.
- 4. K. Edwards reviewed the internal audit that was conducted.
  - a. Reviewed the following.
    - Loan guidelines/terms.
    - Loan concentration.
    - Loan amounts
    - Required needed documents.
  - b. Reviewed next steps for said findings.
    - Guidelines for reviewing loans.
    - Reviewed possible processes.
    - Will continue to review internal procedures.
- 5. K. Edwards reviewed the Real Property Disposition Policy.
  - a. Had a call with the Attorneys to review the policy.
  - b. Reviewed steps on the process of how to dispose of properties.
- 6. A motion was made to adjourn the meeting. Motion made by S. Butler. Seconded by M. Flanagan. Ayes all. Approved

Respectfully Submitted

Jenna Ostrander

Jenna Ostrander

Board Recorder



### Development Chenango Corporation Finance Committee Meeting Minutes September 1st, 2023 | 11:30 a.m.

Present: K. Edwards; M. Flanagan; S. Butler; L. Halberg; E. Scrivener

Absent: M. Riddell

Contract Staff: J. Ostrander; S. Testani

1. K. Edwards called the meeting to order at 11:35 a.m.

- 2. K. Edwards announced this meeting would be to review the received response to the RFP for properties 14-16 South Broad & 17-19 South Broad.
- 3. The committee took a moment to review the one response received for 14-16 South Broad
- 4. The response was received from Principal Design.
- 5. Upon review the purchase price was located in the packet the amount offered was 265K
- 6. M. Flanagan asked for background information on the business partner provided in the response.
- 7. K. Edwards reviewed the appraisals amount as well as the provided BPO amounts provided prior to the response.
  - a. The BPO provided a more local comparison.
  - b. The Formal appraisal compared more factors.
- 8. K. Edwards recommended we reach out to our legal counsel to make sure Development Chenango is within its guidelines of the disposition policy to allow the sale at the amount purposed.
- 9. The committee reviewed & graded the project per its guidelines. See Attached graded rubric.
- 10. Upon grading the response received scored 90 points out of 100points
- 11. A motion was made to bring Principle Designs response to the RFP for 14-16 South Broad street to DCC's full board for final approval by S. Butler Seconded by E. Scrivener Ayes all. Approved
- 12. The finance committee reviewed possible dates for a special board meeting. Scheduled for 9/15 at 1 pm.
- 13. Motion to adjourn was made by M. Flanagan seconded L. Halberg
- 14. Meeting adjourned at 12:07

Respectfully Submitted,

Jenna Ostrander

Jenna Ostrander

Board Recorder